



## Commercial Insurance Lines Producer

### Quaint Oak Insurance is hiring an experienced Commercial Insurance Lines Producer

Join a growing organization that offers excellent opportunities for career growth, a team atmosphere and a competitive benefits package.

**Position Summary:** Quaint Oak Insurance is seeking an experienced professional who has the ability to prospect for business based on your local networks, connections, and communities. The ideal candidate is an independent self-starter who is able to sell and develop strong business-to-business relationships, and who understands the middle and small business commercial insurance markets. This is an excellent opportunity for an experienced insurance professional looking to work in a growing company.

### Essential Duties and Responsibilities:

- Meeting and/or exceeding sales goals by pursuing and generating new business
- Cold calling new prospects to set appointments to define Quaint Oak's services and expertise
- Bringing new prospects to closure
- Retaining current customers by maintaining solid business-to-business relationships
- Interact with internal team members and our subsidiary companies to ensure cross selling initiatives are met

### Required Skills and Abilities:

- Must be PA P&C licensed
- 3+ years experience as a Commercial Lines Producer
- Small to middle-market experience
- Able to generate your own business
- Great listening skills and ability to determine customers' needs efficiently
- Excellent writing and communication skills
- Goal-driven, coachable, self-motivated and comfortable with individual accountability while also being collaborative and able to work in a team environment
- Dedicated to delivering exceptional customer care to all prospects and Quaint Oak customers

Quaint Oak Bank and/or its subsidiaries is an equal opportunity employer and does not discriminate against otherwise qualified applicants on the basis of race, color, creed, religion, ancestry, citizenship status, age, sex, sexual orientation, marital status, national origin, disability or handicap, or veteran status.